

CANNON BUILDING 861 SILVER LAKE BLVD., SUITE 203 Dover, Delaware 19904-2467

STATE OF DELAWARE REAL ESTATE COMMISSION

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PUBLIC MEETING MINUTES: **REAL ESTATE COMMISSION**

MEETING DATE AND TIME: Thursday, April 9, 2015 at 9:00 a.m.

PLACE: 861 Silver Lake Boulevard, Dover, Delaware

Conference Room A, Second Floor of the Cannon Building

MINUTES FOR APPROVAL May 14, 2015

MEMBERS PRESENT

Justin Healy, Professional Member, Vice Chairman Michael Harrington, Sr., Professional Member Lynne Newlin, Public Member Lynnette Scott, Professional Member Curtis Rogers, Public Member

DIVISION STAFF/ DEPUTY ATTORNEY GENERAL

Eileen Kelly, Deputy Attorney General Sandra Wagner, Administrative Specialist III Jessica Williams, Administrative Specialist II

MEMBERS ABSENT

Andrew Staton, Professional Member, Chairman Jason Giles, Professional Member, Secretary Lynn Rogers, Public Member Joseph F. McCann, Public Member

ALSO PRESENT

Angela Emerson, SCAOR Tim Riale, Real Estate Commission's Education Committee

CALL TO ORDER

Mr. Healy called the meeting to order at 9:04 a.m.

REVIEW OF MINUTES

Ms. Scott made a motion, seconded by Mr. Harrington, to approve the minutes of the meeting held on March 12, 2015. By unanimous vote, the motion carried.

NEW BUSINESS

Discussion and Review of Hearing Officer Recommendation

Richard Johnson - Commission members reviewed the Recommendation from the Hearing Officer with Mr. Harrington describing the sanctions. After discussion, Mr. Harrington made a motion, seconded by

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Mr. C. Rogers, to accept the Hearing Officer's recommendation as written. By unanimous vote, the motion carried.

Education Committee Report

Mr. Riale went through the Education Committee minutes with the Commission. They had 58 new courses of which 54 were approved, 4 were denied of which 3 did not meet the 3 hour requirement and 1 did not have an outline, 11 instructor applications were reviewed and 10 were approved and 1 was denied because the instructor did not meet the standard qualifications.

The Education Committee discussed ARELLO standards in reference to continuing education. Two letters of intent were submitted to the Education Committee, but no action was taken since there are currently no vacancies on the Education Committee.

Recommendation to Approve and Deny Course Providers, Instructor Applications and Student Requests as Noted

Mr. Harrington made a motion, seconded by Ms. Scott, to approve to the education approvals submitted by the Education Committee. By unanimous vote, the motion carried.

Applications for Licensure

Ratification of Salesperson Applications

Mr. Harrington made a motion, seconded by Ms. Newlin, to ratify the following applications for salespersons:

Arthur Brown, Trinity Real Estate, Philadelphia, PA

Jeffrey Sellers, SB Real Estate, LLC, Wilmington, DE

Bruce Stanix, RE/MAX Realty Group Rehoboth, Rehoboth Beach, DE

Bowen Ryan, Long & Foster, Rehoboth Beach, DE

Marcia Shuler, BHHS Fox & Roach, Bear, DE

Patrick Kilgore, Keller Williams Realty, Christiana, DE

Ramona Lynch, Coldwell Banker Resort Realty, Rehoboth Beach, DE

Jordan LaBo, Keller Williams at the Beach, Rehoboth Beach, DE

Fred Thornberry, Delmarva Resorts Realty, Lewes, DE

Adam Savage, Long & Foster Real Estate, Lewes, DE

Neil Dickerson, Sr., Delmarva Resorts Realty, Lewes, DE

Darious Crawley, Keller Williams Realty, Christiana, DE

Lucy Monigle, Ocean Atlantic Sotheby's, Rehoboth Beach, DE

Patricia Freeman, Ocean Atlantic Sotheby's, Rehoboth Beach, DE

Anne Conway, Ocean Atlantic Sotheby's, Rehoboth Beach, DE

David Vetri, NRT Phila LLC, d/b/a Coldwell Banker Preferred, Wilmington, DE

Marisa Erdman, R&R Commercial Realty, Inc., Dover, DE

Margaret Gonzon, Keller Williams Realty at the Beach, Rehoboth Beach, DE

Joseph Geiger, Carefree Real Estate, Lewes, DE

Amanda Dobbs, BHHS Fox & Roach, Newark, DE

Scott Foster, Pantano Real Estate, Wilmington, DE

Heidi Hunt, RE/MAX Crossroads, Ocean City, MD

James Dahike, Weichert Realtors, Wilmington, DE

Patricia Carulli, BHHS Gallo Realty, Lewes, DE

Alma Severoni, Keller Williams, Wilmington, DE

Saday Barrett-Hudy, BHHS Fox & Roach, Newark, DE

Javonna Moffitt, Long & Foster Real Estate, Inc., Wilmington, DE

Carl Reed III, Long & Foster Real Estate, Inc., Greenville, DE

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By unanimous vote, the motion carried.

Review of Salesperson Application

The Commission reviewed the salesperson application for Mr. James Harrison. Ms. Scott made a motion, seconded by Mr. C. Rogers, to propose to deny licensure to Mr. Harrison. By unanimous vote, the motion carried.

Review of Broker and Associate Broker Applications

The Commission reviewed the broker's application of Mary Hoffman. Ms. Newlin made a motion, seconded by Mr. Harrington, to approve Ms. Hoffman's application. By unanimous vote, the motion carried.

The Commission reviewed the associate broker's application of Victoria Lawson. Ms. Newlin made a motion, seconded by Mr. Harrington, to approve Ms. Lawson's application. By unanimous vote, the motion carried.

Review of Applications for Reinstatement

The Commission reviewed the application of Angellette Young for reinstatement of a salesperson's license. Ms. Newlin made a motion, seconded by Ms. Scott, to approve Ms. Young's reinstatement application upon successful passing of the Delaware State Exam. By unanimous vote, the motion carried.

Review of Applications for New Office

There were no new offices or relocations.

Status of Complaints

Complaint # 02-08-14 – closed by Investigator Complaint # 02-13-14 – closed by Investigator Complaint # 02-09-14 – closed by Investigator

Correspondence

Letter from Charles Shorley

The Commission reviewed both letters submitted by Mr. Shorley. At the time Mr. Shorley's application went before the Commission for review for reinstatement, Ms. Wagner had forgot that Mr. Shorley had wrote a letter for the Commission to be reviewed with his application. This action from Ms. Wagner caused Mr. Shorley to submit a second letter to the Commission. After reading both letters, the Commission still finds that according to rule12.1 it is very clear that Mr. Shorley would indeed need to sit for the State exam. The Commission discussed if there would be a way around not sitting for the exam and the answer given to them from the Commission's council was no. There is nothing in the rules that would allow for an exception. Mr. Shorley will receive a letter from the Commission stating the facts of their discussion and the reasons why the Commission will not be able to honor his request to be able to skip taking the State Exam. The Commission does recognized Mr. Shorley's many years of service.

<u>Discussion: Online Continuing Education – Subcommittee Recommendation</u> This discussion has been tabled.

<u>Discussion: Official Notification on BPO's – Subcommittee Recommendation</u> This discussion has been tabled. Delaware Real Estate Commission Minutes – April 9, 2015 Page 4

Discussion and Review of Consent Order

John Ballen - The Commission reviewed the consent agreement for Mr. John Ballen. After discussion, Ms. Scott made a motion, seconded by Ms. Newlin, to reject the consent agreement for Mr. Ballen. By majority vote, the motion carried with, Mr. Harrington and Mr. C. Rogers dissenting.

OLD BUSINESS

Review and Signing of Order

Mr. Healy signed an order for in behalf of Mr. Staton:

Gabriel Carey

OTHER BUSINESS BEFORE THE COMMISSION (for discussion only)

There was no other business before the Commission.

PUBLIC COMMENT

There was no public comment.

NEXT SCHEDULED MEETING

The next meeting will be held on Thursday, May 14, 2015 at 9:00 a.m.

ADJOURNMENT

Ms. Newlin made a motion, seconded by Mr. Harrington, to adjourn the meeting. By unanimous vote, the motion carried. The meeting adjourned at 10:03 a.m.

Respectfully submitted,

Sandra Wagner

Sandra Wagner

Administrative Specialist III

The notes of this meeting are not intended to be a verbatim record of the topics that were presented or discussed. They are for the use of the Board members and the public in supplementing their personal notes and recall for presentations.